## Highlights from the 2022-2023 Financial Report

| Revenue                  | 2022 - 2023  | 2021 - 2022  | % CHANGE |
|--------------------------|--------------|--------------|----------|
| Federal                  | \$29,172,059 | \$19,988,804 | 45.9%    |
| Provincial - Nova Scotia | \$6,192,997  | \$5,624,039  | 10.1%    |
| Other funding sources    | \$1,485,316  | \$1,369,466  | 8.5%     |
| TOTAL                    | \$36,850,372 | \$26,982,309 | 36.6%    |

| Expenses                       | 2022 - 2023  | 2021 - 2022  | % CHANGE |
|--------------------------------|--------------|--------------|----------|
| Amortization of capital assets | \$303,810    | \$420,457    | -27.7%   |
| Overhead and operation         | \$3,745,414  | \$2,639,693  | 41.9%    |
| Professional fees              | \$619,434    | \$311,556    | 98.8%    |
| Program delivery               | \$11,388,693 | \$5,473,710  | 108.1%   |
| Salaries and benefits          | \$19,288,304 | \$16,748,429 | 15.2%    |
| Travel                         | \$87,785     | \$145,157    | -39.5%   |
| TOTAL                          | \$35,433,440 | \$25,739,002 | 37.7%    |



## 2022/23 FUNDING PARTNERS

Accessible Community Counselling and Employment Services

Atlantic Canada Opportunities Agency

Bow Valley College

Colleges and Institutions Canada

Emera

Employment & Social Development Canada

Immigrant Employment Council of BC

Immigration, Refugees & Citizenship Canada

J & W Murphy Foundation

Mental Health Foundation of Nova Scotia

MOSAIC

Mothers Matter Centre

Nova Scotia Advisory Council on the Status of Women

Nova Scotia Apprenticeship Agency

Nova Scotia Community College

Nova Scotia Department of Community Services

Nova Scotia Department of Education and Early Childhood Development

Nova Scotia Department of Labour, Skills, and Immigration

OCASI - Ontario Council of Agencies Serving Immigrants

Ottawa Community Immigrant Service Organization

Pier Labs

Public Health Agency of Canada

RBC Royal Bank

Social Research and Demonstration Corporation

S.U.C.C.E.S.S. AEIP

**TELUS Friendly Future Foundation** 

Trucking Human Resource Sector Council Atlantic

WES Mariam Assefa Fund

World Skills Employment Center

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